For happiness, Games for all

## HAEGIN Company Profile

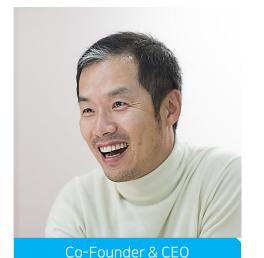
HAPPILY EVER AFTER



2023

### **Company Introduction**

## Summary



### 이 영일 Young-il, Lee

- 1998, Co-founded Com2uS
- 2007, Became the first mobile game company to be listed on KOSDAQ.
- General VP, Head of JP & CN Operations, Development Director at Com2uS
- Former Adjunct Professor at KAIST University
- Current Adjunct Professor at Korea University
   College of Information and Communications

17. SEP. HAEGIN Corp. founded
18. APR. Corporate Certification
MAY. Additional equity capital inducement - ₩8 Billion
JUN. Venture Company Certification
JUL. Corporate R&D Center established

JAN. Homerun Clash Global Launch

2017-18

2019

2020

- APR. Corporate Profit-Sharing Certification
- MAY. OVERDOX selected as recipient for "Global Publishing Support Initiative" from the Korean Creative Content Agency
- JUL. "Promising Export Firm" designation awarded from the Korean Small & Medium Business Administration
   OCT. "Professional Field Experience Opportunity Provider" designation
- OCT. Homerun Clash selected as "Game of the Month" by the Korean Creative Content Agency NOV. OVERDOX Global Launch

APR. Play Together selected for Next Generation Game Content Development Support Initiative

- APR. Extreme Golf Global Launch
- JUL. Extreme Golf invited to National Assembly Content Forum inaugural meeting
- $\operatorname{AUG}$  . Play Together selected for GSP Plus

2021

2022

2023

 FEB. HAEGIN selected for the "SW High Growth Club 200"
 APR. Play Together Global Launch
 OCT. Play Together selected as "Game of the Month" by the Korean Creative Content Agency
 NOV. Selected as company with outstanding performance by the SW High Growth Club 200 (Minister Prize from Ministry of Science and ICT)

FEB. Play Together selected as "Best Korean Metaverse Game" at the Sensor Tower APAC Awards 2021
FEB. Additional equity capital inducement
- ₩100 Billion
MAY. Additional equity capital inducement
- ₩50 Billion
MAY. Super Baseball League Global Launch
JUL. CEO received commendation award for exemplary trade performance by KITA
JUL. Selected for the "Initiative of Strengthening Global Capabilities of Metaverse Content" by NIPA
DEC. CEO won presidential award at the "2022 Korea Content Awards"

APR. Demian Saga Global Launch



### **Investors & Partners**



### **Company Introduction**



### Game Roadmap





Homerun Clash

Total Downloads: 10M Total Revenue: \$27M



OVERDOX

Total Downloads: 6.5M Total Revenue: \$6.2M



**Extreme Golf** 

Total Downloads: 1.2M Total Revenue: \$2.3M



**Play Together** 

Total Downloads: 160M Total Revenue: \$18M



Super Baseball League Total Downloads: 540K Total Revenue: \$670K



Demian Saga Super Baseball League

## About the Game





**Play Together** 

#PlayTogether #Casual #Social #Metaverse
#Minigames #Customization #HomeParty #GenZ

Connect with fellow players in this mobile social-networking game Familiar graphics, various casual mini-games collection Customize your very own character from head-to-toe! Dress up your house – Cafe, Restaurant, a Club? Any way you like! Invite your friend over for a Home party and hang out!

RELEASE: 2021.04 (Global Launch)

**GENRE :** SNG & Casual

PROFIT MODEL : Free (In-App, AD)

LANGUAGES : KR, EN, JP, CNS, CNT, DE, FR, ID, TH, VN, ES, PT

PLATFORMS : Android / iOS

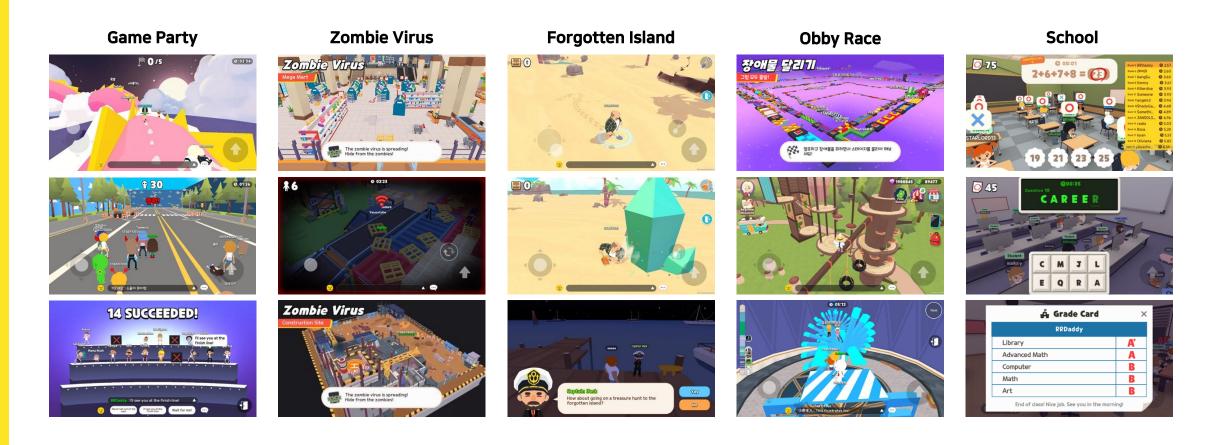




## 01. Game



## **Multiplayer mini-games with global users**



## 02. Social



## **Connect with others in a friendly environment**



**Home Party** 

Hanging Out



ether님이 왔어요











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Play Together

## 03. Content

## More than just minigames to enjoy





## **Global Success**

HAEGIN

Achievement (as of April 2023)

160M Total Downloads World-wide

1.2M Daily Active Users (DAU)

12M Monthly Active Users (MAU)

Highest Records (As of Sep. 2021) - 4.3M DAU / 23.3M MAU

### [Casual Genre Download Rankings]

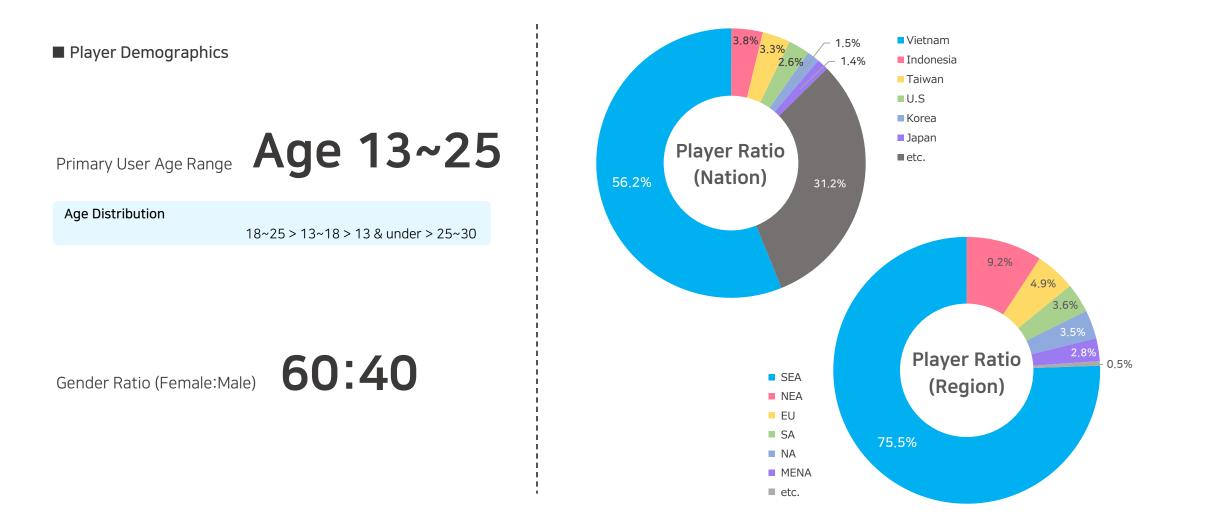
Top Ranking	No. of Countries	Notable Countries
#1	2	VN(#1), TW(#1)
#10	16	SG(#2), HK(#2), KR(#3), JP(#3), ID(#9), UK(#9), UAE(#9), PT(#10), MY(#10), etc.
#100	92	CA(#11), DE(#12), TH(#12), ES(#13), FR(#17), US(#18), BR(#18), AU(#24), SE(#27), TR(#32), DK(#34), MA(#39), MX(#52), AR(#55), TR(#75), etc.

### [Casual Genre Revenue Rankings]

Top Ranking	No. of Countries	Notable Countries
#1	2	VN(#1), etc.
#10	17	MY(#2), TW(#6), TH(#7), PH(#8), JP(#8), etc.
#100	102	KR(#11), ID(#12), UAE(#12), HK(#12), MO(#14), SG(#14), IN(#16), BR(#16), FI(#24), NZ(#24), IL(#25), US(#29), AU(#31), IT(#36), ES(#37), FR(#38), DE(#52), UK(#53), etc.



### **Player Demographics**



### Acknowledge

## Our world is continuously growing and evolving

韩国

Prettygirl Sto

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Everskies

日本

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R ネコデース

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HR

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NinjaFT

2022年H1热门元宇宙游戏下载榜

美国

Play Togethe

Everskies

NinjaFT

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57

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### The metaverse creates spend 8 opportunities via avatars and events

Expression of identity, social experiences, and virtual events can encourage players to engage more deeply.

The restrictions introduced during the COVID-19 pandemic is accelerating the adoption of mobile gaming as a social medium. Developers are capitalizing on this trend by introducing more social features, such as visible avatars, avatar-owned assets, virtual events, and in-game social spaces. These innovative functionalities will foster powerful engagement and heighten the success of monetization tools.

Unlike character-based PC Play Together is a social and console games, mobile games historically featured limited avatar customization or even just a simple profile picture rather than an avatar at all. With limited visibility, players have little incentive to spend on customization. However, the metaverse trend means avatars are becoming clear and controllable extensions of the player, which they may also use to engage in pure social contexts. In another example. Project Pets, houses, cars, and other avatar-owned assets further open the door to customization potential. With higher social visibility and importance, players Colorful Palette, Craft Egg, have greater motivation to invest and Sega. in their avatars' appearance.

The game was released in September 2020 in Japan, metaverse game developed by Haegin. The game launched in Q1 offering a "Virtual Live" mode 2021 and has been ranked among as an extra to its main music/ adventure gameplay, Players can the top 10 games by downloads in Taiwan H1 2021\*. Play Together attend regular in-game music features mini-games, an open live concerts of their favourite world, and rich customization characters, or customize their and social features. Players avatars with skin accessories, can customize their avatar and emotes, stamps, and more, These several other assets, including a real-time events give players a



PROGRESS







## Partners (Current & In discussion)

Providing a unique brand experience to players around the worlds through the scope of Play Together



## Collaboration with "IPX"

Brand: IPX (Former LINE FRIENDS)

Collaboration Schedule: Nov. 2021 ~

■ List of collaborating IP: BROWN & FRIENDS (B&F) / BT21 / TRUZ

Collaboration Details

- Make virtual brand store and in-game items using IPX IP

### Achievement

- 60M + Total Visitors
- 289 IAP products produced (B&F 71, BT21 93, TRUZ 120, minini 5)

### Future Plans

- Sequentially upgrade the business collaboration
- : Make LINE FRIENDS IP Store and sell related items at all times







## Collaboration with "7-ELEVEN"

Brand: 7-ELEVEN Korea

■ Purpose: Brand exposure

Collaboration Schedule: Feb. 2022 ~

Collaboration Details: Cross-promotion type collaboration

- Play Together

- : Add a virtual convenience store of 7-ELEVEN in the game
- : Make and display food items that exist in real life
- : Add more 7-Eleven related content (quests, minigames, etc.)
- : Make costume of 7-ELEVEN mascot character (first-time visitor reward)

### - 7-ELEVEN

: Carry out ad campaigns in all 11,000 7-ELEVEN convenience stores in Korea (Ad types: Poster, Banner on 7-Eleven App, PDP ads, POS ads)

Collaboration Results: Over 30M players visited the virtual store

Over 50M virtual items sold in the virtual store



### In-game Screenshots



### **Offline Promotion**

## Collaboration with "Genie Music"

Brand: Genie Music

Collaboration Schedule: Feb. 2022 ~

Ist Concert: "L1STEN" by JAMIE
 Main Concert: Feb. 4<sup>th</sup>, 2022 (1 time)
 Concert Rerun: Feb. 5<sup>th</sup>, 2022 (3 times)

■ 1st Concert Highlight: 300k max concurrent viewers

### Future Plans

- Host concerts regularly
- Air music videos and behind-the-scene videos in concert hall
- Sell fan merchandise
- Provide AI composed game music
- Create ad with partnered musician





Poster Image



In-game Screenshots



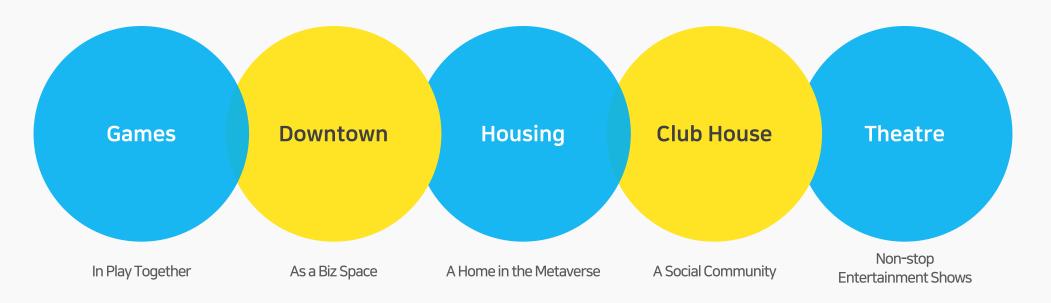
**Business Strategy** 

### HAEGÎN

### **Business Goal**

We plan to set course to become the #1 global casual meta universe game.

### Play Together as a Social Platform(GAME, BIZ, SNS, SHOW)



# **Thank You**

